



DeLaval service
is like oxygen, you really notice it,
when it isn't there



Why DeLaval preventive maintenance?



Milk quality assurance

DeLaval preventive maintenance helps maintain optimal conditions, for high quality milk production.

Arla Foods is the biggest dairy group in Scandinavia and is also heavily focused on maintenance. The company's district manager, Bernt Andersson, says that correcting mistakes too late can be costly for the farmer.

"My experience tells me that problems will arise sooner or later if the equipment is neglected. Udder health problems are especially hard to detect, since they develop gradually over time. A yearly service and regular replacement of rubber parts, can prevent many milk quality problems and for the farmer, this prevention equals security."

Healthier animals

A stable vacuum flow is a prerequisite to maintaining dairy udder health. With the DeLaval preventive maintenance program, you can help ensure the herd always receives the best possible treatment from your milking system.

In Farmers Weekly – August 2001 edition – veterinarian Peter Edmondson stated that regular tests keep cell counts down, adding;

"milking machines must be tested regularly to ensure optimum performance and minimum cow discomfort".

Secured investment

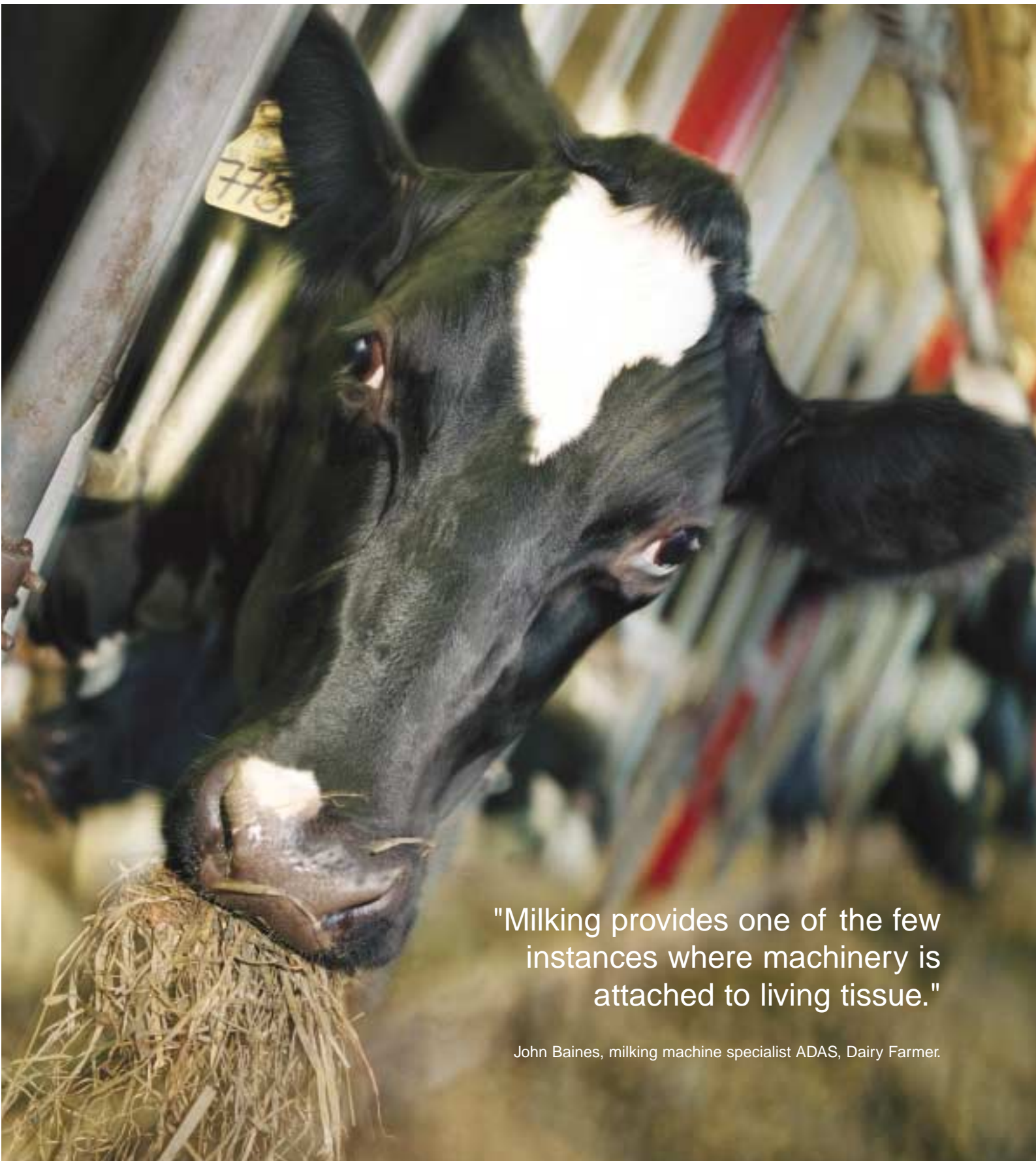
By protecting the condition of your milking system, you can extend its life and maintain optimal production capacity.

In the Netherlands, the dairies have jointly launched a quality label called KKM certificate, which is awarded to farmers who fulfil their maintenance program requirements including regular replacement of parts and rubber items. KKM farmers enjoy a higher milk price for their efforts and are supported by milking equipment manufacturers.

Minimised cost

Breakdowns are more damaging and more expensive to solve, the longer they are left undetected. The preventive maintenance program can save production interruptions and the costs of resulting downtime.

In Argentina, a group of dairy farmers participated in a quality analysis project designed to assess the necessity for using an annual service program – including checking consumables, spare parts and hygiene products. Over 85 per cent of the group declared they have lowered their production costs, increased milk quality and reduced the number of equipment breakdowns, through regular servicing.



"Milking provides one of the few instances where machinery is attached to living tissue."

John Baines, milking machine specialist ADAS, Dairy Farmer.

DeLaval service portfolio



DeLaval preventive maintenance

DeLaval preventive maintenance is the scheduled service program designed to suit your needs. The structure of the program depends on the size of your herd, the number of milking points, the milking time and the washing time. The service engineer visits your plant every 1000 hour to make sure the system is running at optimal performance.

DeLaval emergency service

The emergency service gives you access to a non-stop open help desk where you can get expert advice on how to solve your problem. If the problem can not be solved over the phone, a service engineer is immediately sent to your farm. The emergency service is available for you who have signed up for a preventive maintenance agreement.

DeLaval consumable supply

Liners and tubes, detergents, teat dip, hygienic paper, vacuum pump oil and filters are all products crucial to secure your milk quality. DeLaval can now offer you to sign up for a steady supply of these products directly to your farm. You plan the estimated yearly consumption together with your service engineer and we guarantee the distribution at agreed intervals.

DeLaval guarantee service

When investing in a new milking system, DeLaval offers you an initial performance test and a guarantee service free of charge. The procedure is part of the sales process in order to make sure you get the perfect start-up of your new system.

DeLaval machine test

The DeLaval service engineer can offer you a carefully planned machine test ISO 6690 at recommended intervals. This test evaluates the performance of your milking system in detail so you can take action if necessary.

A DeLaval Maintenance Agreement form, tilted, showing various fields for customer information, machine details, and service terms. The form includes sections for 'Your and your farm', 'Your machine', 'Your milking system', and 'Your and your farm's agreement'. It also features a 'DeLaval' logo and a 'Maintenance Agreement' title.

DeLaval service

Today's service is tomorrow's savings

A milking system is possibly the hardest working piece of dairy farm equipment, so effectively maintaining it is vital to profitable milk production. DeLaval is the chosen world market leader in milking systems. Helping dairy farmers optimise profit through cost efficient, qualitative production – is primary to our business. It is little wonder then, that the DeLaval preventive maintenance program meets system service needs – combining second-to-none product knowledge, with experience-based innovation and a passionate belief in sharing it.

Our service engineers provide a structured service product – one reinforced by their expertise, original parts and a determined intention to make your production process profitable. We offer a complete program, covering everything from emergency call-outs to regular, planned service.

Globally available via these local service professionals, DeLaval preventive maintenance contributes to overall quality milk production, by tailoring to individual farm criteria and protecting animal health.

Today's maintenance should include the testing, cleaning and replacing of milking system parts – according to the operating time. How your program is structured, depends on the size of your herd, the number of milking points or units, the milking time and the washing time.

Quality original parts are standard with preventive maintenance. All these ISO 9001 certified parts are carefully developed, engineered, then tested – to harmoniously fit with your milking system and provide continual quality output.

Our vision is to be the dairy farmer's first choice. DeLaval service is one of the ways we are achieving that.

DeLaval – we drive progress in milk production.



Avoid tomorrow's cost...



... check your system's performance today!

By contacting your local DeLaval service engineer or sales representative and signing up for a milking machine

test ISO 6690, you can identify potential risks before they become costly problems.